

## **ANCILLARY SERVICES**

### PHARMACY BENEFIT MANAGEMENT

Provided in partnership with Healthesystems, our industry-leading workers' compensation PBM program features:

- ► A nationwide pharmacy network with over 66,000 participating pharmacies.
- ➤ Third party biller & paper bill processing tools



- ► First fill program
- Transforming healthcare
- ► Mail order pharmacy services
- ► Clinical review services
- ► Opioid therapy management program
- ► Web-based tools including advanced data analytics and reporting tools
- Repackaged drug & physician dispensing adjudication tools

# PHYSICAL & OCCUPATIONAL THERAPY SPNet Clinical Solutions manages the physical and occupational therapy needs of

our clients' injured workers:

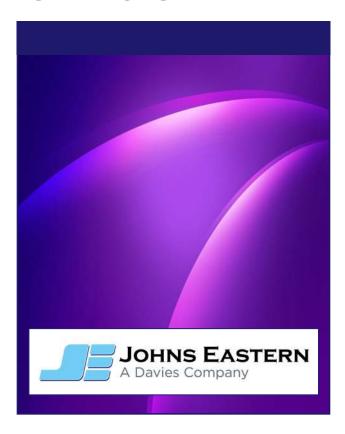
► Industry-leading 97% network penetration rate

- ► Peer-to-peer oversight
  results in shorter duration of care
- ► Clinical utilization management
- ► Outcomes-based model emphasizes quality medicine and competitive pricing
- ► Reduction in lost work days and overall claim costs





# MEDICAL MANAGEMENT SERVICES





## THE INDUSTRY STANDARD FOR TEAM CLAIMS MANAGEMENT

- ► Johns Eastern has been in the claims business for 76 years
- ➤ Our Medical Management program was developed in 1996 for the exclusive use of our TPA clients
- Our Medical Management program is dedicated to stay at work and light duty initiatives
- ➤ Johns Eastern has agreements in place with a number of regional and national PPO network providers
- ➤ We can customize any network to meet a client's specific provider needs
- ➤ Johns Eastern utilizes a panel of strategic business partners to enhance our Medical Management program with ancillary services
- Our business partners must meet strict guidelines and credentialing requirements
- Our business partners offer discounted services and utilization review
- Johns Eastern continues to evolve our program to the highest standards of service

#### EARLY TRIAGE AND INTERVENTION

Johns Eastern was one of the first TPAs to integrate Telephonic Case Managers with claims adjusters

- ► Registered Nurses (RNs)
- ▶ Integral part of Special Account Services
- ➤ Experts in workplace injuries and appropriate medical treatment
- ➤ Provide early triage and intervention by analyzing medical treatment and its appropriateness
- Proactively focus on reducing costs through efficient medical management of each claim
- ➤ Utilization Reviews
  performed
  concurrently and
  retrospectively and
  include a review of treatment plans for
  appropriateness, medical necessity, and
  causal relationships



## ENHANCE YOUR SAVINGS

SAVINGS is a prime benefit of our Medical Management program. A successful program will demonstrate a financial savings in the overall workers' compensation program.

Johns Eastern has developed a documentation system to track all "hard savings" associated with the work of our nurse case managers and in-house cost containment department.

## **CONTACT US**

If you have any questions concerning TPA services, please contact:

## **Beverly Adkins, AIC, AIM**

Executive Vice President, Special Account Services Toll Free: (877) 326-JECO x1373 E-mail: badkins@johnseastern.com

### Alice Wells, CWCL, AIC

Executive Director of TPA Operations Toll Free: (877) 326-JECO x1341 E-mail: awells@johnseastern.com

## Brenda Bergeron, ARM

Manager of TPA Business Development Toll Free: (877) 326-JECO x1348 E-mail: bbergeron@johnseastern.com